

# NAVIGATING THE BADLANDS

Leadership Challenges, Characteristics, Competencies

Badland's Challenges	Personal Characteristics	Personal/ Organizational Competencies
Disruptive Innovation	Creative/imaginative	Contrary big-picture thinking, foresight
Ambiguity/uncertainty	Courageous	Managing complexity, contextual thinking
People's fears and self-doubts	Compassionate/trustworthy	Sense-making/emotional literacy-bonding with others, creating meaning; trust building
Rugged fitness peaks/high-risk big opportunities	Ambitious/adaptive/collaborative	Managing diverse risky portfolios of opportunity, systematic long-term thinking
Volatile, anemic, vexing economy	Resolutely persistent	Creating results-oriented culture of discipline
Failures	Humble/resilient	Creating climates for innovation
Corruption	Ethical	Truth-telling in all circumstances
Regulatory riddles, policy problems	Widely influential	Cross-boundary networker
Notes		

